

# Virginia Medicaid Maternal Health Update

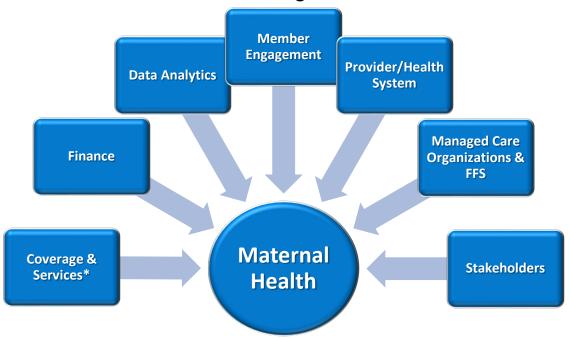


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# Virginia Medicaid Ecosystem

Seven levers are involved in Virginia Medicaid health care



# **DMAS Mission & Values**

### **Our Mission & Values**

To improve the health and well-being of Virginians through access to high-quality health care coverage and services











Service

Collaboration

Trust

Adaptability

Problem Solving



Governor Youngkin and the First Lady are committed to a series of Healthy Family Initiatives

Secretary of Health and Human Services, along with VDH, DMAS, DBHDS, and VDSS, are working together to improve maternal health and reduce maternal morbidity





# **Coverage and Services**



# Medicaid Covers 1/3 of the Births in the Commonwealth

Four basic coverage categories receive full Medicaid benefits to include maternal and comprehensive health services, dental, transportation, behavioral health; with no cost sharing

- 1. Medicaid for Pregnant Women
- Medicaid Base
- 3. Medicaid Expansion
- 4. FAMIS Moms

# DMAS has a specialized Pregnant Women Unit at Cover Virginia –

### Pregnant Women Call Center:

- Annual Call Volume: 39,128
- Monthly Average: 3,261
- Average Wait Time: 27 seconds

### **Pregnant Application Unit:**

- Applications Received: 9,752
- Monthly Average: 750
- Average Processing Time: 5 days

Data above represents 12 months period (September 2023 – September 2024)



# **12 Months Postpartum Coverage**

- Virginia was third in the nation to extend postpartum coverage.
- Allows Virginia Medicaid to enroll members during the postpartum period and stay enrolled regardless of income changes for the 12-months continuous coverage.

Promote continuous coverage and continuity of care for members in the postpartum period

Advance **opportunity** by reducing gaps in maternal coverage, access and health outcomes

Increase access to medical and behavioral health services and treatments for members



# **Medicaid Coverage for Doula Benefit**

- Virginia was the fourth state to provide Medicaid coverage for doula services
- As of October 2024:
  - There are 142 doulas enrolled in Medicaid
  - Over 430 Medicaid members have received doula services; and
  - Doulas have assisted 226 births financed by Medicaid
- DMAS partnered with Germana Community College, Mary Washington Hospital, Rappahannock Health District and VDH to create a training program
  - The first cohort is full (12 students) and interested students are on a waitlist for future semesters



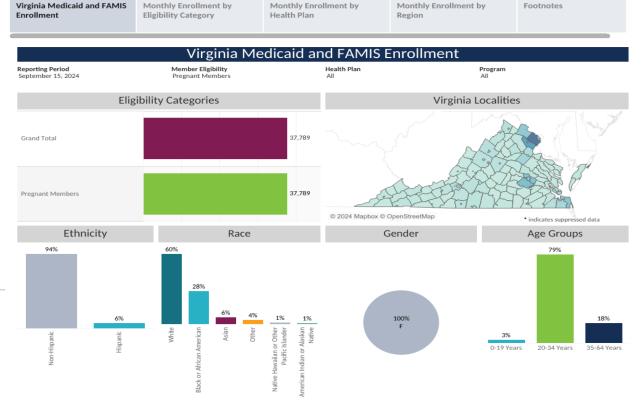


# Medicaid Maternal Data Analytics and Quality



# Pregnant Member Enrollment Dashboard

https://www.dmas.virginia.gov/data-reporting/eligibility-enrollment/medicaid-famis-pace-enrollment/



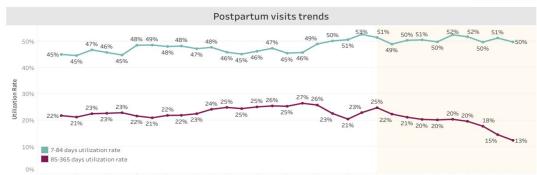
Postpartum
Utilization
Dashboard –
Internal Review
& Monitoring

Overview Utilization Detail About

#### Virginia Medicaid Women Postpartum Utilization Overview

 Utilization Category
 Locality
 Program
 Health Plan
 Month of Delivery
 Last update:

 Postpartum visits
 All
 All
 All
 All
 September 20, 2024



Aug 2021 Oct 2021 Dec 2021 Feb 2022 Apr 2022 Jun 2022 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023

Month of Delivery Date

# | Solid | Soli

## **Maternal Health Data Sources**

- MCH Report by the External Quality Review Organization
- 1115 Postpartum Extension Waiver Evaluation
  - CMS approved evaluation design
  - Member survey
  - Provider survey
- HEDIS dashboards on
  - Timeliness of prenatal care
  - Postpartum care utilization

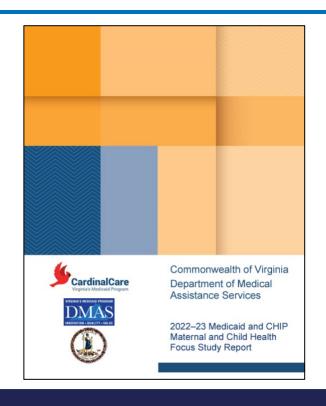




Table 1-3—Overall Birth Outcomes Study Indicator Findings Among Singleton Births, CY 2020– CY 2022

Study Indicator	National Benchmark	CY 2020		CY 2021		CY 2022	
		Number	Percent	Number	Percent	Number	Percent
Births With Early and Adequate Prenatal Care	76.4%	22,245	71.9%	23,780	72.7%	25,535	72.1%
Births With Inadequate Prenatal Care*	NA	4,651	15.0%	5,106	15.6%	5,454	15.4%
Births With No Prenatal Care*	NA	534	1.7%	685	2.1%	1,072	3.0%
Preterm Births (<37 Weeks Gestation)*	9.4%	3,168	9.8%	3,327	10.1%	3,446	9.6%
Newborns With Low Birth Weight (<2,500 grams)*	10.1%	2,979	9.2%	3,074	9.3%	3,279	9.1%

<sup>\*</sup> a lower rate indicates better performance for this indicator.

NA indicates there is not an applicable national benchmark for this indicator.



# **Member Engagement**



# **Member Engagement Actions**

## DMAS focuses on the member first

- Education and information
  - Revised Member 'New Mom' Letter
- Enhanced MCO Benefit Comparison Chart
- Cardiovascular Health Ask About Aspirin





### Old New Mom Letter

#### Welcome MOM!

We are thrilled to be a part of this journey with you and want to share the free services we offer to help you have a healthy pregnancy and healthy baby! To get more information about what is covered, visit www.coverva.org

#### Free Pregnancy services, as a Medicaid member, include:

- · Prenatal Care Care while you are pregnant
- · Labor and Delivery Care to deliver your baby
- Postpartum Care Care after your baby is born
- Dental/Oral Care Dental care received before and after your pregnancy a Call Smiles for Children at 1-888-912-3456 to schedule a dental appointment or visit www.dentaguest.com
- Transportation Non-emergency transportation to your visits
- Call 1-888-336-8331 or you managed care plan to arrange for transportation to medical appointments
- Book your transportation the same day you book your doctor's appointment to make sure you have a ride

Once enrolled in Medicaid, you will receive your health coverage through a managed care health plan. To find out which health plan works best for your providers, or to choose your health plan:

- . Download the free Virginia Managed Care App on your Android or iPhone
- Visit https://virginiamanagedcare.com
- Call the Managed Care Helpline at 1-800-643-2273

#### **DURING uour Pregnancu**

- Make an appointment with your doctor as soon as possible, and ask if they accept Medicaid, FAMIS Moms or your Managed Care Plan
- · Reach out to your health plan about available care coordination services during your pregnancy
- Text BABY to 511411 or go to www.text4baby.org to receive free text messages that provide support to pregnant women and new moms
- Talk to your doctor about your diet and any medicine or drugs you are taking or if you smoke or
- Call Quit Now Virginia at 1-800-784-8669 to get help to quit smoking and free text messages from Text2Ouit
- · Choose a pediatrician so your baby can begin receiving well child checkups in the first year
- Contact the WIC Program at 888-942-3663

Give your baby time to develop and grow! As long as your pregnancy is healthy, it is best to allow for labor to begin on its own.

Continuing your care after you deliver is essential to a healthy recovery!

Follow us on social media!



@cover va



@Cover Virginia



@CoverVA



#### AFTER uour Deliveru

- How to Ensure BABY is Covered: Immediately call Cover Virginia at 1-855-242-8282 (toll free) or your eligibility worker at your local Department of Social Services to inform them of the birth of your child. Coverage is only effective after you have received a confirmed Medicaid number for your newborn baby.
- Make an appointment with your baby's doctor for a well-child visit once you get home. Well baby exams are an important way to monitor you baby's growth and development and check for serious problems.
- Schedule your postpartum appointment to see your doctor 6 to 8 weeks after you have your baby.
- Your health coverage may be extended beyond 60 days after you deliver!
- Call Cover Virginia at 1-855-242-8282 (toll free) or your eligibility worker at your local Department of
- Look for a Notice of Action letter from your local department of social services that will let you know if you qualify for continued coverage under the Medicaid Expansion program.

Keep this letter as a resource

### Revised New Mom Letter

#### WELCOME, NEW PREGNANT MEMBER!

Virginia Department of Medical Assistance Services (DMAS) is thrilled to join you on this journey and to help you have a healthy pregnancy and healthy baby!



#### Free Pregnancy services

Once enrolled in Medicaid, you will receive your health coverage through your health plan.

Call the Virginia Managed Care Helpline at 1-800-643-2273 (TTY: 1-800-817-6608) for more information on your health plan.

Contact your health plan for gifts (gift cards and/or diapers) that are offered for your family!

For more information about what is covered, along with additional resources visit:

www.dmas.virginia.gov/for-members/forpregnant-women/

#### **DURING YOUR PREGNANCY**

- Make an appointment with your doctor as soon as possible, and ask if they accept your health plan.
- Contact your health plan about available care coordination services during your pregnancy.
- ✓ Talk to your doctor about your diet and any medication you are taking, or if you smoke or drink.
- Choose a pediatrician so your baby can begin receiving well - child checkups in the first year.





#### AFTER YOUR DELIVERY

- Schedule your postpartum appointment to see your doctor 6-8 weeks after you have your baby. Virginia Medicaid offers continued postpartum coverage, so you will receive health coverage for 12 months (including dental) after you deliver.
- ✓ Ensure your baby is covered: Call Cover VA at 1-855-242-8282 (TTY: 1-888-221-1590) or your eligibility worker at the local Dept. of Social Services to inform them of your child's birth. Coverage is only effective after you have received a confirmed Medicaid number for your newborn baby.
- Schedule a well-child visit once you get home. Well baby exams are an important way to monitor your baby's growth and check for any problems.

#### Follow us on social media!









# Enhanced **Benefits MCO** Comparison chart



All health plans offer the same basic Medicaid services, the basic plan benefits include, but are not limited to:

- · Full access to health care services during pregnancy
- Assistance in finding a provider and setting up appointments
- Transportation to and from appointments
- Mental health care and services for alcohol and drug problems
- Services and items that support breast feeding, including breast pumps
- Doula services
- · High-risk pregnancy care
- · Nurse midwife services
- Continued health coverage for 12 months after giving birth



Cardinal Care Smiles

#### Medicaid Dental Services include:

- Teeth cleaning
- Exams and x-ravs
- Fillings
- Root canals Treatment of gum disease
- Tooth extractions

#### Maternal Health – Enhanced Benefits Health Plan Comparison Chart Supporting maternal health is a priority for Virginia Medicaid

Use this chart to compare each health plan's extra benefits. For a full list of services, visit www.virginiamanagedcare.com.

Aetna Better Health **Baby Matters** 1-800-279-1878 TTY: 1-800-385-4104

Anthem Healthkeepers Plus **New Baby New Life** 1-800-354-7000 TTY: 1-800-901-0020

Molina Healthy Beginnings 1-866-472-4585 TTY: 711

Sentara **Welcoming Baby** 1-844-671-2108 TTY: 711

United Healthy First Steps 1-866-599-5985 TTY: 1-877-265-9199

#### **During Pregnancy**

- · \$25 each month to spend on overthe-counter items for yourself and baby through CVS Pharmacy®
- \$50 Healthy Food Card- Every month for high-risk pregnant woman to buy healthy foods
- \$50 Wellness Reward- For going to prenatal and postpartum visits
- 24/7 Get information on preparing for breastfeeding with live video
- \$50 Healthy Reward for 1st prenatal Online support for your mental health
- during your pregnancy (Twill) · Women's Wellness and Recovery Program for women experiencing
- problems with drugs or alcohol (Empower) OB Concierge Care- a digital app to access resources and added benefits
- to support a healthy pregnancy
- 24/7 Online Medical Practice to improve maternal health outcomes

- Up to \$50 -Earn Rewards for healthy actions Pregnancy Celebration-
- supplies before birth
- Mother-to-Baby Connections program Doula, pregnancy, and
- (Pomelo)

- Up to \$75 Reward- Receive Mom and baby goodies
- Baby Bundle- Get pregnancy
- · Online support offering
- postpartum support (Mae) · Telehealth programs for before and after pregnancy (Ouma)
- reward with Maternal health & wellness programs \$75 every quarter- Grocery
- card for pregnant women
- · Healthy Savings Program -Discounted savings on healthy food, products & baby items
- Up to \$35 Healthy Member Incentive - For going to prenatal and postpartum visits

- Up to \$50 in rewards. education & resources via Baby Scripts™ digital app
- Gestational Diabetes Healthy food box program
- Virtual prenatal care & education (Pomelo Care) Online support for your
- mental health (AbleTo) 24/7 live video chat with a
- doctor

#### After giving birth

- · \$25 each month to spend on overthe-counter items for yourself and your baby at CVS Pharmacy®
- \$50 Wellness Reward- For going to prenatal and postpartum visits
- New Mom's Gift Box - Automatically delivered those that participate in care management with their MCO
- during the month after giving birth Up to 300 size 1 baby diapers
- delivered to your home Free home-delivered meals for
- seven days after you leave the hospital · 24/7 Breastfeeding help with live

- · \$25 Healthy Reward for postpartum
- Baby Essentials Catalog- Pick up to 3 items for you or your baby (car seats. baby carriers, diapers and more to choose from)
- Home delivered meals after pregnancy- (Nourished Well offers dietician services)
- Online support for your mental health during your postpartum (Twill)
- · Women's Wellness and Recovery Program for women experiencing problems with drugs or alcohol (Empower)
- Online Medical Access Program to improve maternal health (Pomelo)

- Up to \$50- Healthy Rewards · After Delivery Celebration-
- Mom and baby goodies Baby Bundle- Get pregnancy supplies
- · Mother to Baby Connections program
- Online support offering Doula, pregnancy, and postpartum support (Mae)
- · Digital maternal telehealth programs for before and after pregnancy (Ouma)

- Up to 400 Free Diapers (size newborn to size 2)
  - Home Delivered Meals Up to 56 freshly prepared meals
  - · Free baby monitor or sleep sack with the Safe Sleep Program
  - Up to \$35 Healthy Member Incentive - For going to prenatal and postpartum visits
- Up to 500 free diapers Up to \$50 in rewards
- education & resources via Baby Scripts™ digital app Meal delivery service after
- giving birth Free supply of absorbable
- menstrual undergarments 24/7 virtual breastfeeding support and education
- (Pomelo Care) Online support for your mental health (AbleTo)

Questions? Go to virginiamanagedcare.com. Or call us toll free at 1-800-643-2273 (TTY: 1-800-817-6608). We can speak with you in other languages

### **Maternal Cardiovascular Health**

- Maternal mortality and morbidity
- DMAS held a series of roundtables with clinicians, extended providers, community providers and members on cardiovascular health
- Key theme identified among the clinicians and ACOG/USPSTF recommendation –
  - Usage of low-dose aspirin while pregnant to prevent preeclampsia, hypertension and cardiovascular disease.
- Focused on member and provider education campaign



Ask About Aspirin – Member Education Campaign

# Ask About Aspirin

as a primary prevention against maternal heart disease

# you have any of these risk factors















Pregnant with more than one baby







# Talk

to your provider

about taking

prenatal aspirin





Ask your healthcare provider before starting or stopping any medication, including aspirin.









# **Provider/Health System**



# **Provider Engagement Actions**

- Working with Virginia Hospital and Healthcare Association (VHHA) on maternal health initiatives
- Dr. Daphne Bazile initiated a pilot extending OB/GYN clinic hours on Saturdays for Petersburg and surrounding area
- Working with provider systems to promote extended OB/GYN clinic hours, like pediatrics
  - INOVA recently announced extended hours across the health system
- Health systems updated their EMR discharge checklist to include postpartum appointment
- Expanding OB/GYN Association and Federally-Qualified Health Center (FQHCs) collaboration and engagement





# **Managed Care**



# **Managed Care Engagement Actions**

Managed Care Organization (MCO) contract has extensive maternal health provisions



Member Engagement



**Network Access** 



**Availability** 



Accountability

- All MCOs have specialized clinical programs as well as support services food, supplies and client connection teams such as doula, community health workers and home visitors
- DMAS teams (clinical, maternal, operations, compliance) meet with the MCOs on a regular basis
- MCOs are held to performance withholds related to maternal health activities



# MCOs assign pregnant members to care coordination or care management based on risk status

#### **Care Coordination:**

Populations of Focus: Individuals not identified as a priority population or otherwise requiring care management.

Key Activities: Initial screening; assessing and coordinating access to needed services (e.g., making referrals); identifying individuals who require Care Management, as needed\*; lower staffing requirements; responsive to requests for assistance.

If the care coordinator determines that a full HRA and ICP are warranted, member would move to care management at appropriate intensity level.

#### Care Management:

Populations of Focus: Priority populations according to DMAS and MCOs\*

Key Activities: Developing comprehensive and centralized care plan, managing physical/behavioral/Rx needs, making timely and necessary referrals, monitoring SDOH needs, implementing and leading interdisciplinary care team, etc.

Low Intensity

**Moderate Intensity** 

**High Intensity** 

Timelines, contact frequency, staffing ratios increase based on level of intensity assigned

- · MCOs must assign DMAS mandatory "priority populations" into care management.
- MCOs must also identify and assign other individuals who should receive care management even if they do not fit into
  the priority populations but have increased levels of needs and risk.

Members with acute/episodic conditions would transition from care management to care coordination when the MCO determines care management is no longer needed.

#### Supports transitions between levels of care and administrative transitions:

- · Supports transitions between clinical settings and the community, such as hospital discharges, nursing facility transitions, foster care transitions, etc.
- Minimizes disruptions during transitions between MCOs/FFS/Medicaid eligibility or due to provider contract termination.





# Collaboration and Learning Opportunities



# **Learning Collaboratives and Regional Meetings**

- DMAS is participating in the NGA Improving Maternal and Child Health in Rural America Learning Collaborative with HHR and VDH
  - Monthly technical assistance meetings and October regional meeting
- Lunch & Learn on maternal mental health and SUD – June 2024
- In August VDH and DMAS hosted the rural health summit on behavioral health and substance use disorder in Roanoke, VA
- CMS is hosting two affinity groups this fall:
  - Addressing Maternal Mental Health and Substance Use Affinity Group
  - Improving Maternal Hypertension Control





# **DMAS Baby Steps Program**

### babystepsva@dmas.virginia.gov

- DMAS' maternal and child health program since 2019
- Hosts bimonthly calls with providers, managed care organizations and community-based organizations
- Keeps stakeholders informed through a monthly newsletter and annual report
- Focus on:
  - Eligibility and Enrollment
  - Outreach and Information
  - Connections
  - New and Improved Services and Policies
  - Program Oversight
- The MCH unit staffs the program with cross-agency support

